FY27 BUDGET

PENCIL - FY27 Budget Process

	FY26 Original Budget	FY26 Forecast	Proposed FY27 Budget	Notes
Revenues				
Government Grants	300,000.00	300,000.00	300,000.00	MNPS $200K & Metro Nashville $100K
United Way	70,000.00	61,000.00	61,000.00	
Individual Giving	309,750.00	309,750.00	320,000.00	Family donation $100K
Board Giving	70,000.00	60,000.00	50,000.00	Conservative estimate
Foundation & Corporate Gifts	924,500.00	973,551.00	927,500.00	
Project Revenue (T4T, etc.)	126,000.00	126,000.00	106,000.00	
Special Events	507,550.00	437,550.00	479,550.00	FY27 ALNM reduced by $40K
Interest & Investment Income	56,386.00	56,386.00	65,555.00	
Earned Revenue	44,750.00	44,750.00	66,500.00	Additional Pack 4 Success events
Miscellaneous Revenues	0.00	2,700.00		
Board Designated Carryover from FY25	223,813.67	223,813.67	125,000.00	Carry over from FY26 for FY27
Total Revenues	**2,632,749.67**	**2,595,500.67**	**2,501,105.00**	
Expenses				
Personnel	1,742,510.00	1,697,510.00	1,732,187.00	
Equipment	82,500.00	82,500.00	58,909.00	FY26 included $25K for laptop purchases
Travel	5,500.00	5,500.00	7,856.00	
Professional Services	323,000.00	254,000.00	206,404.00	FY26 included Sage implementation, Nashville Analytics (now reduced)
Program Expenses	165,000.00	150,000.00	163,440.00	
Supplies	4,000.00	4,000.00	4,000.00	
Facility Expenses	49,060.00	49,060.00	49,995.00	
Communications	30,000.00	30,000.00	33,130.00	
Commercial Insurance	24,500.00	24,500.00	26,000.00	Based on broker feedback
Staff Dev. & Community Events	35,000.00	35,000.00	49,120.00	
Donor Cultivation	3,500.00	3,500.00	6,225.00	
Event Expenses	96,910.00	96,910.00	101,285.00	
Fees & Bank Charges	27,500.00	27,500.00	25,400.00	Assumes no use for line of credit for the Operating budget
Miscellaneous Expenses	0.00	0.00	0.00	
Total Expenses	2,588,980.00	2,459,980.00	2,463,951.00	
Revenues Over/(Under) Expenses	**43,769.67**	**135,520.67**	**37,154.00**	